

ISTISHARAT group internal bulletin

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BML ISTISHARAT SAL INFOEL S.A INFOEL FINANCIAL SYSTEMS INC INFOEL (MALTA) LTD BML (IRAQ) LTD ISTISHARAT-GUATEMALA

PARIS LOS ANGELES VALLETTA ERBIL GUATEMALA CITY







ICBS for Bank of Jordan - Bahrein

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ICBS

live at

Liberty International Bank (SGBL)
Abu Dhabi

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ICBS - Treasury
ICBS - Capital Markets
live at

BLC Bank - Beirut

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New Contracts

Unit	Client	Product/Service	Platform
Banks	Bank of Jordan – Bahrain	ICBS	Oracle /Windows
ERP	Arab Finance Corporation - Beirut	IMAD-Payroll Upgrade	Oracle/Windows

Bank of Jordan, an ICBS user in Jordan and Syria since more than 21 years, selected ICBS for its newly established Bahrain subsidiary.

Arab Finance Corporation - Beirut, will upgrade IMAD Payroll to the latest version on Oracle 11 G.

Deployments

• In UAE:

Liberty International Bank – Abu Dhabi, a subsidiary of SGBL - Beirut (Société Générale), went live with ICBS. ICBS is now up and running at SGBL in Lebanon, Jordan, Cyprus and the UAE.

• In Lebanon:

BLC Bank – Beirut went live on 31/12/2017 with ICBS Treasury and Capital Markets for placements / deposits with correspondent banks, interbank transfers, fixed income (Bonds and Treasury Bills) with SWIFT interface and integration with the Bank's Core Banking solution through web services; thus replacing their previous Treasury solution "Quantum" of SunGard (FIS).

UCA – Beirut, a CIRIS user since more than 12 years, deployed CIRIS – POS through Al Mawarid Bank and Bank of Beirut branch network (through Beirut Brokerage).

CIRIS – POS is a web application handling the issuance of proposals/quotes or insurance policies at bank branches or by brokers, agents or mobile sales force.

Arab Finance Corporation - Beirut, an ICBS user since more than 22 years, went live on the ICBS version V.14.

Customer Training

A team of Mosul Bank - Baghdad was trained on ICBS latest Weblogic version. The training was conducted by Mr. Jihad Chaker, Assistant Manager - Banking Unit, assisted by Mr. Charbel Abou Nader, Senior Project Leader - Banking Unit and Mr. Youssef Abou Haidar, Senior Project Leader / Operations - IMAD from October, 16, till October, 21, 2017.



Mosul Bank team

Internal Training



Our newly recruited programmers have followed an Introduction to Oracle course at BML Istisharat from November, 1, till November, 18, 2017, before joining the banking unit. Training sessions were administrated by Dr. Mohammed Khoshkhosh, CEO-Metis.

End of year lunch

The traditional end of year lunch took place on 23/12/2017 at Mandaloun Beach. Around 100 present and old colleagues were present.



The End of year Lunch

Press Appearances

Banking Technology magazine (UK) mentioned in its November, 7, 2017 issue, the ICBS going live at Al Qurtas Bank – Erbil.





Partnership

Malaysia:

Vastcomp – Kuala Lumpur (Malaysia) became our Distributor for ICBS (Banking) in Malaysia, Indonesia, Vietnam, Brunei and Singapore.

Middle East:

Bahr El Amwaj, headed by Mr. Ziad Assir, is a new distributor for BML products in the Middle East.

2017 Briefs

New Contracts:

ICBS:

- Peterhouse Securities London: Core banking
- Liberty International Bank- Abu Dhabi: Core banking
- Bank of Jordan Manama: Core banking.

IMAD:

• Excillis Finance: Payroll Management

New Partnerships:

- Vastcomp Kuala Lumpur (Malaysia)
- Bahr El Amwaj Baghdad (Irak)

Export:

- 79% for ICBS
- 65% for CIRIS/LIRIS
- 36% for IMAD
- 73% for all products

Yesterday...

40 years ago: Wardy - Zahlé

Newsletter Q4 1977

Wardy – Zahlé selected IMAD for the processing of their import business.

30 years ago: Banque Tohmé SAL - Beirut Sidem SAL - Zouk

Newsletter Q4 1987

Banque Tohmé - Beirut, selected ICBS for the support of its operations.

Sidem SAL - Zouk, an aluminium processing plant, selected IMAD.

20 years ago: Saudi National Commercial Bank – Beirut Banorabe - Paris

Newsletter Q4 1997

Saudi National Commercial Bank - Beirut (SNCB), selected ICBS. SNCB remained an ICBS user for 20 years, up to the closure of its operations in Beirut.

Banorabe-Paris (Now BLOM-France), selected ICBS.

BLOM is still using ICBS in Paris, London, Bucharest, Qatar, Sharjah, Dubai, and Beirut (in Beirut for its Islamic Bank).

10 years ago: Jordan Islamic Bank – Amman Bank of Jordan - Syria Union Bank of Iraq – Baghdad AXA – Gulf

Newsletter Q4 2007

Jordan Islamic Bank - Amman, selected Islamic ICBS for its operations.

Bank of Jordan-Syria, started its operations with ICBS after having used ICBS in Jordan.

Union Bank of Irak - Baghdad, opted for ICBS.

AXA – Gulf, a subsidiary of AXA – Paris, and a user of CIRIS (Non Life), selected LIRIS for its Life insurance operations in Saudia and the Gulf countries.

All the above mentioned, are still using our products.

 ${\bf Email:} {\bf Egonzales@guatemala.istisharat.com}$ Torre 2 oficina 706, GUATEMALA CITY Blvd Los Próceres 24-69 zona 10, Contact: Mr. Estuardo Gonzales Empresarial Zona Pradera Istisharat - Guatemala Tel: +502.5510.2252 Guatemala, CA

ftalian Village1, Office no.16 Contact: Mr. Jihad Chaker Email: ist@istisharat.com BML (Iraq) Limited Tel: +9647507043041 Contact: Mr. Walid Atmeh

www.istisharat.com

www.istisharat.com Tel: +356 99109926

Brewery Street, Mriehel Infoel (Malta) Limited Level 1, LM Complex BKR 3000, Malta BIRKIRKARA

Infoel Financial Systems, Inc.(IFS) LOS ANGELES, (CA) 90025, USA 11601 Wilshire Blvd.

E-mail:info@infoel-inc.com Contact: Mr. Nadim Daouk

Tel: +13102104555

www.infoel-inc.com

122, Avenue des Champs Elysées 75008 PARIS (France)

Contact : Mr. Jean Claude Yazigi Email: infoel-sa@infoel-sa.com

Tel: 33(1)42895828 www.infoel-sa.com

BEIRUT 2011-1104 (Lebanon) Razzak Bldg-Riad Solh Contact : Ms. Joanna Taber Email: ist@istisharat.com **BML Istisharat SAI** www.istisharat.com Tel: 961 (1) 983208

Insight

Banking Unit

New recruits

Massoud Ibrahim, Bachelor in Business Computer, Saint Joseph University, as Programmer.



Massoud Ibrahim



Khalil Sawma

Khalil Sawma, Bachelor in Business Computer, Saint Joseph University, as Programmer.

Bassel Kassam, B. Sc. Computer and Communications Networking Engineering, Lebanese University, as Programmer.

Imad Daif, Bachelor in Computer and

Communications Engineering, American

University of Beirut, as Programmer.



Bassel Kassam



Imad Daif

Abdel Rahim Soubra, Bachelor in Management Information Systems, Saint Joseph University, as Programmer.



Abdel Rahim Soubra



Hady Haddad

Certification

Hady Haddad (Senior Project Leader - Banking Unit), has been certified as Project Management Professional (PMP) by the Project Management Institute.



Rana Morcos

<u>Administration</u>

Rana Marcos, Bachelor in Accounting from CNAM - Intec, joined our company as Chief Accountant, on 23rd of October.

People

Born:

Distributors: USA, France, Russia, Saudi Arabia, U.A.E, Kuwait, Qatar, Bahrein, Yemen, Morocco, Malaysia, Indonesia

Shant Havatian, son of Sebouh Havatian, Product Manager, ERP Unit, on October, 11, 2017.



Gabriel Said, son of Nada Sayegh Said, Product Manager, Banking Unit, on October, 26, 2017.



Shant Havatian

Gabriel Said

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